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29th Annual Catalogue of
Thoroughbred Poultry
Strawberry and All Leading Varieties of
Small Fruit Plants
Fruit Trees

Madison        Lake County        Ohio
A Plea for Business
Yours and Mine

Style A-3 House, 7x16 ft.—Complete, Roosts and Nest Outfit, $36.00

If a man can write a better book, preach a better sermon, or make a better mouse trap than his neighbor, though he build his house in the forest, the world will make a beaten path to his door.—Emerson.
Greeting 1912:

To My Patrons—Herewith I present you with my 29th Annual Catalogued Price List of Berry Plants, Fruit Trees and Thoroughbred Poultry, which represents the 35th year of my business, and the 18th year in the fruit business. The last year—1911—of which was by upwards of 1,000,000 plants and trees larger business than I have ever handled in a single year before. And I thank all who have helped make this business what it is for me—and by producing only the best quality of the best sorts for my future trade, I hope to merit a continuance of your valued patronage.

Yours truly,

WICK HATHAWAY,
Dept. Z, Madison, Ohio.

GUARANTEE: I guarantee Eggs and Plants true to name; eggs to be fresh and reasonably fertile, from which a good hatch may be depended upon, and I can ship to any point in the United States or Canada with perfect safety. Also, I guarantee my stock sold to be as represented—if any such is found wanting, I will “make good,” or take it back, pay the expressage “goin’ and comin’” and refund remittance in full. THAT’S FAIR, ISN’T IT?

Location: Madison is the largest township in the State and located in the smallest county (Lake). We are up in the northeastern part of the State, east of Cleveland, on “Old Lake Erie.” Fertile Acres Farm and Nursery is located on the South Ridge Road, one and one-half miles west of Madison Village, and is bounded on the north by the Lake Shore & Michigan Southern and N. Y., C. & St. L. (Nickel Plate) steam railways and the Cleveland, Painesville & Ashtabula electric road, which latter has two stops at my place, No. 19½ (the West Madison siding); also No. 20 on the highway.

Telephone—No. “H-107”—Also Long Distance.

Make all Drafts, Checks and Money Orders payable to


THE KNOCK-DOWN POULTRY HOUSE CO.
(Mills at Saginaw, Mich.)

I am also interested in the manufacture of Poultry Houses and Nest and Roost outfits, built of the best material and at a less cost to you (within 1,000 miles) than I believe the lumber can be bought for of your local dealer. If interested, write me for illustrated circular.

WICK HATHAWAY, Gen’l Sales Mgr., Madison, Ohio.
THOROUGHBRED POULTRY.

Buff Leghorns (S. C.)—“America’s best.” Have bred them since their introduction and made several importations from England during 1892-1893. I supply winning stock every year for the best shows in America. I have several matings of first class stock for the egg trade of 1912. Price for eggs, $3 per setting, $5 per 26. Or for eggs selected from only my choicest hens, from these matings, $6 per setting. Price of Fowls, see fourth page of cover.

Black Minorcas (S. C.)—I was the original introducer of this breed to the American fancy, and have kept my strain abreast of the times. My strain is noted for fine shape combs, white lobes, standard color and type. Eggs, $5 per setting straight, or if eggs are wanted selected from only the best hens I will do so for $1 per egg. Prices of Fowls, see fourth page of cover.

R. C. R. I. Reds—My stock originally the Tuttle strain, the best standard quality breeding and reproducing strain ever bred. I have a limited number of first class bred stock. No one has any better. I will supply eggs at $5 per setting straight, or eggs from the best females and my $100 cock, $1 for each egg. Price of Fowls, see fourth page of cover.

I can also furnish eggs or stock of several other varieties of high class poultry bred by my neighbor fanciers here—breeding White Orpingtons, Anconas, Barred and White Plymouth Rocks, White Wyandottes, etc. Eggs, $3 and $5 per set. Write for particulars.

I HAVE HUNDREDS OF TESTIMONIALS

And my Exhibits have won First Honors
FROM OCEAN TO OCEAN

See last page of cover.
NURSERY DEPARTMENT

MY BOOKLET
“Small Fruit Culture With Poultry.”

This treats thoroughly and comprehensively on small fruit growing. It is not a catalogue, but a specially prepared treatise on the subject, actually worth its weight in gold to many folks. It’s mailed, postage paid at 38 cents per copy.

BEST TIME TO SET.
The best time to set all fruit plants, trees, etc., is in the spring, though strawberry plants may be made to grow if set in most any summer month. Fall set plants always do well. But summer plant setting is expensive, as only pot grown or hand layered plants can be had so early. These are furnished on 30 days' notice at $2.50 per 100. We can supply plants after November 1st, field grown, at regular spring price list. Fruit trees, currants and in fact all bush fruit plants can be set in the fall to very good advantage.

No. 1
Bi-Sexual or Perfect

No. 2
Pistillate or Imperfect

The illustrations herewith show the difference in the male and female blossoms of the strawberry. Illustration No. 1 shows the stamens (male blossom) called the staminate. Illustration No. 2 shows the (female blossom) pistillate.

All pistillate or imperfect flowering kinds must be planted with or close to one or more staminate sorts. Rule is one row staminate to two rows of pistillate.

THE STRAWBERRY.
First Prize—Pan-American Exposition 1901.
The only first prize awarded on strawberries for an Ohio exhibit at the Pan-American Exposition, Buffalo, N. Y., 1901, was to the display of Sample, Brandywine, Marshal and Glen Mary varieties exhibited by Wick Hathaway, Madison, Ohio.

MY CERTIFICATES.
My State License or Certificate of Nursery Inspection will accompany all deliveries of Nursery Stock.

SMALL FRUIT PLANTS, FRUIT TREES, ETC.
NUMBER OF PLANTS TO SET TO AN ACRE.

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SMALL FRUIT PLANTS, FRUIT TREES, ETC.
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STRAWBERRY PLANTS IN VARIETY.

Those marked with an "S" are the Staminate, or male variety; those marked with a "P" are the Pistillates, or female variety.

Aroma (S)—One of the best latest varieties, large, productive, etc.

Abington (S)—One of the new introductions, a very large, attractive berry, enormously productive—Mid-season.

Bubach No. 5 (P)—Our well known standard variety the country over. Does well everywhere—Very large and productive—Mid-season.

Brandywine (S)—A large, highly flavored berry—Mid-season to Late.

Cardinal (P)—Large size, good color, etc., rather a shy bearer here—Mid-season.

Climax (S)—An extra A No. 1 variety—good size, color, flavor and a splendid yields, one of the best early sorts.

Crimson Cluster (S)—The best latest strawberry on my grounds.

Commonwealth (S)—A very attractive berry, good size, dark color, fine flavored, very productive—Mid-season.

Chipman (S)—Large, very productive, a popular variety with Eastern growers, does well everywhere—Mid-season.

Early Ozark (S)—One of the best large early strawberries introduced since the Climax came before the growers—very productive and does well everywhere—Climax, Ozark and Dunlap, are bound to be the standard early sorts for years to come—give them a trial.

Excelsior (S)—One of the earliest, very acid—splendid color, medium to small size—productive.

Fendall (P)—A very fine, large berry—similar to Wm. Belt—one of the best flavored known among strawberries. Mid season.

Gandy (S)—The well known late variety—a standard the world over, does well everywhere.

Glen Mary (S)—One of the heaviest yielding varieties known to the strawberry world—a coarse-looker, but a good berry—very large—and very popular with extensive growers. The best for hill culture of any variety I know of. Mid-season.

Highland (P)—A new one—recommended very highly by the Ohio State Experimental Station as the best variety tested there in several years—it is large, productive, and a good shipper—Mid-season.

Haverland (P)—Once extensively grown, very productive, large, good flavor, but too soft to stand shipment—Mid-season.

Klondyke (S)—A fine, large early variety—very popular in the South—does well everywhere.

Marshall (S)—Very largest early variety—a well known show berry—highly colored—splendid flavor, etc.—Early.

Michel's Early (S)—The Standard Extra Early—a small, sweet berry.

Miller (S)—A tremendous cropper—berries large and as even as a top in shape—a very attractive variety—does well everywhere. Don't leave this good one off your list—Mid-season.

New Home (S)—A good variety, very late—Latest.

Norward (S)—Same identically as Marshall—and the introducer, I think, knew it)—Early.

New York (S)—A very large berry—Mid-season.

Nick Ohmer (S)—A rather poor yielder here—but said to be a wonderful cropper in other sections—fine color and size—Mid-season.

Pride of Michigan (S)—Very similar to New York—a large, good yielding variety—very attractive in the market—An excellent variety to give a thorough trial—Mid-season.

Parson's Beauty (S)—Large to very large size, uniform shape—highly colored, very much like sample, an excellent shipper—Mid-season.
Sample (S)—Large to very large—very attractive for its even size, shape and color, one of the best commercial berries grown, very productive, and does well from ocean to ocean. No grower is up with the times if he has not tried out Sample, Miller, Abington, Climax, Bubach, Glen Mary, Parson Beauty, etc.—all known as Mid-season.

Wick Hathaway’s Money Maker (S)—The best yielding, average sized shipping berry grown—as enormously productive as the old Haverland—but a better colored, firmer berry—fully as large and as good flavor. It is classed as large to very large—does well everywhere—Mid-season.

Senator Dunlap (S)—Large, very productive, a good shipper, and known as the best canning strawberry—suits everybody and does well everywhere, very popular—Early.

Wick Hathaway’s Hundred Dollar (S)—The best, biggest strawberry yet introduced—enormously productive—plants the very largest, often knee high, does well everywhere—awarded first prize at Pan-American Exposition, Buffalo, N. Y., 1901—as the best new unnamed strawberry. If you want to grow berries actually as large as apples you can with high culture, and many of them with this—the greatest of strawberries—and an all season variety at that.

Experimental Station, Canada
E. B. Stevenson, Supt. Experimental Station, Guelph, Canada.—I got the plants of your Hundred Dollar strawberry in the spring of 1906 and fruited it last season. I was much pleased with them. What is your price for 1000 plants? Send me your latest catalogue.

E. Willett (Nurseryman) New York.—“Dear Sir: Now that the Wick Hathaway’s ‘Hundred Dollar’ strawberry has fruited, am pleased to report. Berries were large too Very Large. The plants are the best growers of any large variety I believe we ever fruited,—clean, bright, healthy. The berry crop was enormous. Very glad indeed we have them.”

M. J. Graham, Iowa.—“The plants of your ‘Wick Hathaways’ H. D. strawberry arrived on morning of 11th. I have never seen finer, larger plants nor any with so many fibrous roots. Thanks for prompt service and liberal count.”

H. F. Stratton, Tennessee.—“Thanks for promptness; the plants were superb and growing like Jack’s bean poles.”

H. W. Blowers (Nurseryman,) New York, 5-18, 1910,—“We received the shipment of strawberry and raspberry plants O. K. We are well pleased with the stock you are sending us, and we will now be in line with Pride of Mich. and the Famous Hundred Dollar. It is better to have the best there is going always,”
Stevens’ Late Champion (S)—A large late, productive variety—good color and flavor, but rather coarse fleshed—Late to Latest.

St. Louis (S)—The very largest earliest, extra early strawberry I have ever had on my grounds. This is a new one from Arkansas and has made good with me, the introducer claims for it—Very Early.

Uncle Jim (S)—One of the Giants of the strawberry world—similar to Corsican—productive and very popular—Mid-season.

Virginia (P)—Another new extra early —this is the best yielding extra early strawberry I ever fruited—size averages large, flavor excellent, color rather light—Virginia and St. Louis. Have all the older extra early sorts beat a mile for size and productiveness—and I am cutting out several varieties to make room for these improved varieties.

Wm. Belt (S)—Very large, very productive, the best flavored of all strawberries, and very popular for garden culture.

**PRICES FOR STRAWBERRY PLANTS.**

**Varieties.**

Aroma, Bubach No. 5, Brandywine, Cardinal, Crimson Cluster, Common-wealth, Corsican, Chipman, Gandy, Glen Mary, Highland, Haverland, Klondyke, Marshall, New Home, Norwood, New York, Nick Ohmer, Pride of Michigan, Uncle Jim and Wm. Belt, by mail, postage prepaid, one dozen plants, 25c; twenty-five plants, 50c; or 100 plants for $1.00, or by express or freight, buyer to pay charges, 100 plants for 75c; 250 plants, $1.75; 500 plants, $3.00; 1,000 for $6.00. **For larger quantities by the thousand or ten thousand write for special low prices.**

Senator Dunlap, Sample, Steven's Late Champion, Parson's Beauty, Miller, Abington and Climax, by mail, postage prepaid, one dozen, 25c; twenty-five, 50c; 100, 90c; or by express or freight f. o. b. here, receiver to pay charges, 100 plants for 60c; 250 plants, $1.50, or 500 plants, $2.50; 1,000 for $5.00. **Plants in large quantities write for special low prices, stating how many thousand and what varieties.**

Wick Hathaway’s Hundred Dollar, Wick Hathaway’s Money Maker, the two best varieties of their class the strawberry world has yet produced. Plants by mail, one dozen, 50c; 25 plants, 75c; 100 plants, $1.75, postage prepaid; or by express, receiver to pay charges, 100 plants, $1.50; 500 plants, $6.00; 1,000 plants, $12.00.

Michel’s Early and Excelsior, by mail, postpaid, per dozen, 25c; per 100 75c, or by express, 100 for 50c; 500 for $1.50; 1,000 for $3.00, or 100,000 of either, I would close for $150.00 **net cash.** **Boxing extra.**

Early Ozark, St. Louis, Fendall and Virginia, by mail, postage prepaid, one dozen plants, 35c; 100 plants, $1.25, or by express or freight, receiver to pay charges, 100 plants, $1.00; 250 plants, $2.50; 500 plants, $5.00.

**BIG BARGAIN PLANT COLLECTIONS.**

**By Mail Postpaid.**

Collection No. 1—12 strawberry plants of each of the following early, mid-season and late sorts, viz: Michel’s Early, Highland, Climax, Senator Dunlap, Sample, Glen Mary, Hundred Dollar and Money Maker, all for $1.00 postpaid. This is a banner collection of some of the best sorts to test at small cost.

Collection No. 2—25 plants each of Cardinal, Stevens, Late Champion, Early Ozark, Sample, Highland, Hundred Dollar, Abington, Money Maker and Excelsior, and one copy of my treatise on “Small Fruit Culture with Poultry” (price 38c per copy), all for $2.00 **postpaid.** Seems to me this should be a very attractive offer.
Collection No. 3—This may be your choice, viz: Of six plants of each of any ten varieties of strawberry I catalogue, total sixty plants, and one copy of my treatise on "Small Fruit Culture with Poultry" (price 38c), all for one dollar, postage paid.

By Freight or Express, Receiver to Pay Charges.

Collection No. 4—25 Wm. Belt, 25 Sample, 25 Senator Dunlap, 25 Highland strawberry plants, 12 Kansas raspberry, 12 Columbian raspberry, and 12 Money Maker strawberry for $1.25.

Collection No. 5—20 Hundred Dollar, 20 Senator Dunlap, 20 Early Ozark strawberry, 12 Cuthbert raspberry, 12 Cumberland raspberry, 12 Haymaker raspberry, 3 Concord grape, 12 Money Maker strawberry, only $2.00.

Collection No. 6—25 Miller, 25 Climax, 25 Sample, 25 Highland, 25 Norwood, 25 Pride of Michigan, 25 Glen Mary, 25 Gandy, 25 Hundred Dollar strawberry plants, 3 Concord grape, 3 Niagara grape, 10 Eldorado blackberry, 10 Plum Farmer raspberry, 10 Columbian raspberry and 6 Fay currant. Here is the banner offer, only $3.50 f. o. b., and with every order for collection No. 6 I will send also (free) one copy of my treatise "Small Fruit Culture with Poultry" (price 38c.)

RASPBERRY PLANTS.

Black Raspberries.

Cumberland—Of later introduction than Gregg—is as large and as good a yielder, but a coarser berry than Gregg—a good, firm shipper—very popular with the commercial grower—25c per doz.; $1.50 per 100; $12.00 per 1,000.

Gregg—The standard black raspberry, very large, very productive, excellent flavor and a splendid shipper. Does well everywhere—25c per doz.; $1.50 per 100; $12.00 per 1,000.

Kansas—One of the popular early market sorts, very productive—25c per doz.; $1.25 per 100; $10.00 per 1,000.

Plum Farmer—An early sort of more recent introduction, resembles the old Hiltson in cane and habit of growth—a very early, large, immensely productive variety which is gaining popular favor faster than any black cap introduced
since the Gregg—25c per doz.; $1.25 per 100; $10.00 per 1,000. I can supply up
to 100,000 very fine plants at special low prices in large quantities. Write for
wholesale price.

**Purple Raspberries.**

**Columbian**—The best purple raspberry ever introduced. Given equal soil
and cultivation it will outgrow in cane and bush, *outyield* in quantity and size of
berries any purple variety or any known variety of the raspberry family. **Cardinal, Royal Purple, Shaffer's Colossal** nor *Haymaker* never equaled the
Columbian in points of excellence above named—25c per doz.; $1.50 per 100;
$12.00 per 1,000; discount on 10,000 lots.

**Haymaker**—Next to Columbian, the Haymaker I recommend, as it is a very
fine, large fruit—very productive and practically as near a *thornless* raspberry
as has yet been perfected—25c per doz.; $2.00 per 100; $15.00 per 1,000.

**Royal Purple**—I consider this about the same thing as Haymaker. It’s by
the same introducer who introduced the *Norwood* strawberry in 1909, which
is nothing but the well known Marshall, also the *Rough Rider* some years ago,
which with me is identical with the old Ruby. I offer no plants in quantity.

**Red Varieties.**

**St. Regis**—The Early till Late Raspberry—bearing four months. Introduced in
1909 as the only genuine productive, ever-bearing Red Raspberry. It was sold
by agents all through my locality at prices from $1.00 each to $10.00 per dozen.
I secured my plants direct from the introducer at $100.00 per 1,000 one year ago,
buying enough to set one-half acre (1,000 plants). I shall have a limited number
of plants to spare at $1.50 per doz., by mail, postpaid, or $1.25 per doz., by express
or freight.

**Herbert**—Of recent introduction, originated in Canada—very hardy and
known among growers as the “3 in 1” Raspberry. The berries are very large,
highly colored and firm, said to be the most productive and hardiest Red Rasp-
berry in cultivation. I grow it by the acre. Plants, 12 by mail $1.25, postpaid, or
$1.00 if sent by express.

**Cuthbert**—The Standard Red Raspberry—*the first* original Red—known
wherever raspberries are cultivated—productive and hardy everywhere. I grow
several acres of this variety. Plants by express 25c per doz.; $1.50 per 100, $10.00
per 1,000. *Special* wholesale price by large quantities. I sold 185,000 plants last
fall—speaks for its popularity. How many thousnd do you want?

**Marlboro**—Another tried and true Red variety—well known among berry
growers. With exception of the Cuthbert, it has probably been more exten-
sively grown than any other Red—does well everywhere. I grow it by the acre.
Plants by express, 25c per doz., $1.50 per 100, $10.00 per 1,000.

**Early King**—Here we have my favorite. It is named right, a very early
to very late variety. In fact, it has borne berries for me right through the
summer and up to October—thus inclined to be an ever-bearing. The berries
last season averaged the largest in size of any Red variety I have. It is posi-
tively one of the most productive and should be picked daily, as it has a peculiar
habit of shedding or dropping its fruit as soon as ripe. I have it by the acre.
Plants, 25c per doz., $1.50 per 100, $10.00 per 1,000, by express.

**Yellow Raspberries.**

**Golden Queen**—*Hathaway's Golden Queen* Raspberry patch has supplied
tens of thousands of plants to the wholesale trade. I claim today to have the
most extensive acreage of this variety grown on the American Continent. My
plant crop of this variety is invariably sold a year ahead. While this variety is
more of the novelty sort, it is a fine flavored, attractive raspberry, being of an
amber-yellow color—fairly productive—very hardy—does well everywhere. It
is now being offered by some nurserymen under the name of Golden Alaska at
a fabulous price. Plants, $1.00 per doz., $3.50 per 100, $30.00 per 1,000 by express.
MY FIELD OF COLUMBIAN RASPBERRIES.

CURRANTS.

Strong 2-Year-Old Plants.

Cherry Currant (Red)—The best known currant grown.

Fay's Prolific (Red)—The most extensively grown by the commercial grower.

Red Cross, North Star, Pomona and Wilder are also well known Red varieties. Prices on any of the above six varieties, 2-year plants, 15c each, $1.50 per doz., by express, receiver to pay charges.

White Grape—The best White Currant—Black Champion and Black Victoria—same prices for these as for the first six Red varieties quoted above.

Perfection (Red)—This is a new one, proving to surpass any currants in cultivation, 2-year plants, 25c each, $2.50 per doz., by express, receiver to pay charges.

One-Year-Old Currant Plants by mail, postpaid, at same prices as quoted above for the two-year sizes F. O. B.

WRITE FOR SPECIAL PRICES on hundred or thousand lots.

GOOSEBERRY PLANTS.

Downing, Smith's Improved, Industry, Houghton, Keepsake.

First Class 2-Year-Old Plants, 25c each, $2.50 per doz., by express or freight, or by the hundred, $9.00 to $15.00 as to variety in one or two-year-olds.

Concord Grape Vines—A bargain. I have about 50,000 2-year and 20,000 3-year Concord Grape, to move at $20.00 per 1,000, $55.00 for 3,000, or $175.00 for 10,000 lots. Here is a bargain.

GRAPES—BLACK VARIETIES.

The Concord is the standard black grape with Worden the second choice. Moore's Early, the leading early with Early Ohio and Campbell's Early, two fine new sorts, likely to become leaders over Moore's Early. McPike as a seedling
of Worden, is a wonderful grape. "King" is a new one said to surpass Concord, and the Eaton is claimed to be the largest grape of all black varieties.

**GRAPES—WHITE VARIETIES.**

The Niagara has been the leader of all white varieties. Pocklington is a Concord seedling of yellowish white color. McKinley is a new large early white grape. *Green Mountain*, a very early variety; Empire State, Dutchess, Lady Washington and Moore's Diamond are all well tested, popular sorts of white grapes.

**GRAPES—RED VARIETIES.**

Delaware—is a leader and one of the finest red grapes grown.

Catawba—The well known wine grape. Agawam, a leader for the commercial grower. Regal, an old new one, introduced some 30 years ago, but never had any booming, a remarkable early sort, bearing a very heavy load of fruit and is actually the best red grape grown. I can also recommend Isabella, Brighton, Wyoming Red and Woodruff Red as among my best sellers. Vergennes (a light amber) is also a fine variety.

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**PRICES FOR GRAPE VINES.**

Concord, Champion, Clinton, Wilder, Worden, Isabella, Moore's Early, Martha, Niagara, Pocklington, Agawam, Brighton, Catawba, Delaware, Vergennes, Wyoming Red and Moore's Diamond:

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<tr>
<td>2 Year No. 1</td>
<td>$0.15</td>
<td>$2.50</td>
<td>$5.00</td>
</tr>
</tbody>
</table>

Campbell's Early, Eaton, Early Ohio, Dutchess, Empire State, Green Mountain, Lady Washington and Woodruff Red:

<table>
<thead>
<tr>
<th>Grade</th>
<th>1 Year No. 1</th>
<th>2 Year No. 1</th>
<th>Price</th>
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</thead>
<tbody>
<tr>
<td></td>
<td>Each</td>
<td>Per 10</td>
<td>Per 25</td>
</tr>
<tr>
<td>1 Year No. 1</td>
<td>$0.15</td>
<td>$2.50</td>
<td>$5.00</td>
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<tr>
<td>2 Year No. 1</td>
<td>$0.25</td>
<td>$4.00</td>
<td>$7.50</td>
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King, McPike, McKinley and Regal:

<table>
<thead>
<tr>
<th>Grade</th>
<th>1 Year No. 1</th>
<th>2 Year No. 1</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Each</td>
<td>Per 10</td>
<td>Per 25</td>
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<tr>
<td>1 Year No. 1</td>
<td>$0.25</td>
<td>$5.00</td>
<td>$12.50</td>
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<tr>
<td>2 Year No. 1</td>
<td>$0.40</td>
<td>$8.00</td>
<td>$25.00</td>
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</table>
FRUIT TREES

THE APPLE.

I suggest:—If apple trees are planted at a rate of fifty trees to the acre, rows of peach trees can be set between the rows of apples (alternate). The peach tree, growing more quickly, not only soon protects the young apple trees from the winds, and proves a great benefit to them, but after eight or ten years' productiveness of the peach, the peach trees can then be removed, as the extra space is required for the then vigorous growing apple. By this plan the peach crop shall have returned a nice profit to the grower for his labor and use of land, while bringing the apple trees to bearing.

In naming the different sorts I can supply, those starred (*) are the hardier and Russian sorts. I list only the leading varieties of apples, as follows:

Summer—Red Astrachan (August), Early Harvest, pale yellow (late August); Early Strawberry, striped with red (August); Golden Sweet, pale yellow (August); Saps of Wine (August or September); Yellow Transparent, ripens ahead of Early Harvest; *Tetofsky, Sweet Bough, Maxson's Early, Star, Summer Queen, Benoni, Caroline Red June (or Red June).

Autumn—Duchess of Oldenberg, Fall Pippin, Gravenstein, Maiden Blush, Autumn Strawberry, Alexander, Western Beauty, Twenty Ounce, Stump, Pumpkins Sweet, Fameuse (or Snow Apple), Munson Sweet, Porter, Lowell (sometimes called Orange Tallow or Greasy Pippin), Red Bietigheimer, a German variety.


Dwarf Apples—Are very productive, and usually begin to bear the second year after planting. I can supply of the following varieties at 50c each, six for $2.50: Baldwin, Bismarck, Duchess, King, Red Astrachan, Wealthy and Yellow Transparent.

CRAB APPLES.

Transcendent, immensely productive, red; Hyslop, deep crimson, one of the best; Yellow Siberian, large golden yellow; also can supply the Martha, Lady Elgin, Excelsior, Montreal Beauty, etc.

Prices same as quoted for apple trees in variety.

VARIETIES OF PEAR TREES.

Those varieties starred (*) are supplied in either Standard or Dwarf.

Summer—*Clapp's Favorite (Aug.), Early Harvest (July), *Koonce (July), *Bartlett (Sept.), *Wilder (early Aug.)


Winter—Bordeaux (Dec.-Mar.), *Prest. Droward, one of the best (Feb. to Mar.)

PLUMS.

The popular sorts are:
Archduke—Large black late plum. (Early October).
Bradshaw—Large dark red. (Aug.)
Burbank—One of the best. (Aug.)
Italian Prune—Purple. (Sept.)
Imperial Gage—Pale green. (Aug.)
Lombard—Violet red, leading market sort, hardy, very productive. (Aug.)
Guei—Large, bluish purple, one of the best. (Sept.)
Diamond—Enormous size, the Giant plum, a dark purple, with bloom, vigorous, productive, hardy. (Sept.) Also Abundance, Climax and Yellow Egg.

VARIETY OF CHERRIES.

Heart and Bigarreau, or Sweet Sorts—Black Eagle (July), Black Tartarian (June-July), Governor Wood (June), Napoleon (July 1st), Windsor (July), Yellow Spanish (June), are the leaders and rapid growers of fine shaped trees.

Duke and Morello Cherries, or the Sour Varieties, I can supply as follows: Baldwin (June), Deyhouse (June), English Morello, Wragg (Aug.), Early Richmond (June), May Duke (June), Late Duke (July), Montmorency Large (June), Montmorency Ordinaire (late June), Vladimir (a Russian sort) (June).

Mail size, postage paid, 30c each, six for $1.25. For large trees, f. o. b., freight or express, see list.

APRICOTS.

Early Golden, Large Early, Montgamet, Moorpark, Royal are the four leading European sorts.

Russian Apricots are hardier, are early bearers, and productive, and do well where peaches cannot be grown. The varieties most popular are the Alexander Alexis and J. L. Budd. We have in a hardy seedling called Superb, one of the best flavored, productive apricots grown, of medium size, light salmon color, and excellent flavor.

PEACHES.

A large assortment to supply from in size, quality and variety. The leaders, with month they ripen, are:

Early Alexander. (July).
Admiral Dewey. (July).
Barnard’s. (Early Sept.)
Beer’s Smock. (Last Sept.)
Banner. (Last Sept.)
Belle (of Georgia). (Early Sept.)
Carman. (Aug.)
Mayflower. One of the earliest peaches grown.
Chairs Choice. (Early Sept.)
Crawford’s Early (early Sept.) and Crawford Late (last Sept.).
Elberta. One of the sure prolific bearers. Large to very large. Yellow with red cheek. It is a leader along with Belle of Georgia as a commercial peach, if not the leader of all peaches for market. Ripens middle Sept.
Champion. (Aug.)
Greenboro. The largest early sort, a beautiful fruit, flesh white. (July).
Wonderful. A splendid late market variety. (Last Sept.). Reeves. (Sept.).
Smock Free (late Sept.). Stump the World (late Sept.). Lemon Free. Shape similar to a lemon, yellow flesh, very large and one of the heavy yielders, in fact one of the best yellow fleshed varieties. (Sept.)
Niagara. Said to surpass both Elberta and Crawford in size, color and quality, and to ripen between the two.
Wager. (Early Sept.). Yellow St. John. One of the earliest yellow peaches. (Aug.)

THE QUINCE AND PRICES.

Varieties—Augere, Bourgeat, Champion, Orange, Meech and Rea. Your choice of varieties at 35c each, four for $1.25, twelve for 30c each, or $28.50 for one hundred, by express or freight, f. o. b. here, for first-class trees.
Prices for Fruit Trees—Best quality and grades only. My prices are for the very choicest grades of fruit trees, all are nicely branched, reasonably straight, well rooted and true to name. The fourth column quotes the smaller size trees for commercial planting. I can also supply the larger sizes in most sorts in larger quantities than 100 at a lower rate, and when so wanted I will be pleased to take up the matter by letter.

<table>
<thead>
<tr>
<th>Fruit</th>
<th>Each</th>
<th>Per 10</th>
<th>Per 100</th>
<th>Per 1000</th>
</tr>
</thead>
<tbody>
<tr>
<td>Apple</td>
<td>$0.40</td>
<td>$3.50</td>
<td>$25.00</td>
<td>$150 to $200</td>
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<tr>
<td>Apricot</td>
<td>.35</td>
<td>3.00</td>
<td>22.50</td>
<td>125 to 150</td>
</tr>
<tr>
<td>Cherry, sweet</td>
<td>.50</td>
<td>4.00</td>
<td>35.00</td>
<td>125 to 150</td>
</tr>
<tr>
<td>Cherry, sour</td>
<td>.40</td>
<td>3.50</td>
<td>27.50</td>
<td>110 to 140</td>
</tr>
<tr>
<td>Nectarines</td>
<td>.50</td>
<td>4.00</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Peach</td>
<td>.30</td>
<td>2.50</td>
<td>18.00</td>
<td>80 to 125</td>
</tr>
<tr>
<td>Pear</td>
<td>.50</td>
<td>4.00</td>
<td>35.00</td>
<td>150 to 200</td>
</tr>
<tr>
<td>Plum</td>
<td>.40</td>
<td>3.50</td>
<td>25.00</td>
<td>100 to 150</td>
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<tr>
<td>Prunes</td>
<td>.50</td>
<td>4.00</td>
<td>35.00</td>
<td></td>
</tr>
<tr>
<td>Quince, assorted sizes</td>
<td>.35</td>
<td>3.00</td>
<td>28.50</td>
<td></td>
</tr>
</tbody>
</table>

4 to 6 feet high  
5% to 3/4 inch caliper

ORNAMENTAL TREES, EVERGREEN, ETC.

I can supply splendid stock of the leading sorts in sizes that vary from two to twelve feet high, as to the variety. I will be pleased to quote also on extra large trees of some varieties should my patronage require it. For prices, write me just what you want in kind, size and number, and I will quote by letter.

DECIDUOUS SHRUBS AND CLIMBING VINES.

I can also supply of any variety generally listed by nurserymen. I offer to supply these to my custom buying fruit trees and plants. Let me know your wants, in variety and quantity, and I will quote lowest price by letter.

SEED CORN.

Yellow Leaming Seed Corn—the best yellow field corn grown. I grow it exclusively as a seed specialty. Price, by freight or express, $2.50 per bushel of 56 pounds—or sold on the cob, select exhibition ears, 60c per dozen, two dozen for $1.00, five dozen, $2.25 including bag.

ONION SEED.

Yellow Globe, Danver and Southport Onion Seed, $2.50 per lb. straight.

AS A POULTRY JUDGE.

I have handled nearly 100,000 fowl by score card—at upwards of 250 leading winter shows, State, County or Street Fairs—including such great shows as Toronto, Pittsburg, Cincinnati, Indianapolis, Columbus, and at hundreds of other shows in towns and cities throughout the Central and Middle States. At 47 years of age, I lay claim to being one of the oldest practical score card judges in the United States. Still in the business—at a fair wage for reliable work.

TERMS FOR JUDGING POULTRY SHOWS.

My price covers expenses for myself and clerk, whom I bring with me. We handle, foot and sign all cards before they are delivered to the secretary. For full particulars, write and state how large an exhibit you expect my services for, and state the dates you have selected to hold the show, and I will answer fully by letter.
BUY HIGH CLASS POULTRY OF WHOM?

Should Not The Following Appeal to Everybody’s Judgment?
Why Not to You?

I offer the following facts, a most substantial reference, viz.:

1912 marks my 35th year in the fancy as one of America’s most extensive importers—a Breeder, Exhibitor and Handler of High Class Thoroughbred Poultry—who KNOWS QUALITY and has exhibited with highest honors at America’s Best Shows from San Francisco to Boston, also as a judge of 23 years’ practical experience.

I have been in the business as a business since 1877. I have sent stock to, and have testimonials from every state, territory, and country on this continent. I can produce 5,000 testimonials from all sections. I published reports from 600 in my 1898 catalogue, also upwards of 100 in my 1908 and 1911 catalogues. I was the original introducer of the Minorca to the American fancy—have imported hundreds of England’s Best Indian Game, Red Caps, Polish, Andalusians and Spanish—I imported four lots of Buff Leghorns; one of 22, one of 56 head; the 56 head lot cost $1,400 and were more in number than any other breeder in America ever imported all together. My old custom is still valued by me as my best. Once my patron, you will come again—though years may have lapsed, and in the meantime you have tried others, the experience generally proves that for strictly full value and judgment of quality WICK HATHAWAY gives a square deal and value from the fancy standpoint of high class thoroughbred poultry.

Therefore is it necessary for me to dwell on the high class quality of my poultry except to convince a new customer? I do not raise thousands to meet the want of the masses at a cheap John price, but offer only a high class value of quality. My custom is mostly with leading breeders and exhibitors who appreciate quality first, with price as a secondary consideration, when consistent with quality and relying on my judgment.

My prices for Breeding Stock vary from $2.00 to $15.00 each, depending on variety, quality, sex and age; $3.50 to $5.00 each buys well bred stock males in cocks or cockerels usually, of any of the varieties, and while I can supply breeding pens of the same grade at so low as $15.00 for one male and six females, they would not be, except perhaps, in solid colors, such as may have averaged a 90 point or over grade. Buyers who pay from $5.00 to $10.00 apiece for females and $10.00 to $15.00 apiece for males, are always satisfied with their breeders, which generally prove good show stock, too.

Prices for Show Stock fitted for exhibit or fowls that have a show record a matter of correspondence. I believe I can please any fancier who knows quality and appreciates such at a fair price. Write me fully your wants and I will give you prompt advice.

Yours truly,

WICK HATHAWAY, Mgr.
Dept. A347, Madison, Lake Co., Ohio.

Press of The Geneva Printing Company
Geneva, Ohio